

Greentrees Printer Supplies

Five Myths about Remanufactured Toner Cartridges

Myth #1 Remanufactured Toner Cartridges are simply cheap cartridges.

It is true that a remanufactured toner cartridge is cheaper in price. However, if manufactured by a ISO9001 certified company, it is not a cheap quality toner cartridge. It is made from used virgin OEM cartridges with all new parts. It contains the exact toner required for your laser printer. Our company give a one-year, one hundred percent money back guarantee on our remanufactured toner cartridges (OEM's only have a 90 day guarantee). You can normally purchase a remanufactured toner cartridge for half of the cost of a new OEM toner cartridge.

Myth #2 Using a Remanufactured Toner Cartridge will void my printer warranty.

This is not true. In fact, congress passed a law to make it illegal for a manufacturer to force you to buy certain supplies. If allowed, this would lead to a monopoly, high prices and lack of competition. Below is a copy of the "Magnuson-Moss Warranty Improvement Act". It's your guarantee that your printer warranty will not be voided.

United States Code Annotated
Title 15 Commerce and Trade
Chapter 50 Consumer Product Warranties
15 Section 2302

"(c) No warrantor of a consumer product may condition his written or implied warranty of such product on the consumer's using, in connection with such product, any article or service (other than article or service provided without charge under the terms of the warranty) which is identified by brand, trade or corporate name; except that the prohibition of this subsection be waived by the commission if:

- 1) The warrantor satisfies the Commission that the warranted product will function properly only if the article or service so identified is used in connection with the warranted product, and
- 2) The Commission finds that such a waiver is in the public interest."

Myth #3 A Remanufactured Toner Cartridge will damage my printer.

The truth is a toner cartridge can do very little to damage a laser printer. It is possible, but highly unlikely, for a ISO9001 certified remanufactured toner cartridge to leak and cause streaking on your paper. However, a simple cleaning and replacement of the toner cartridge will resolve the problem.

In our years of selling remanufactured toner cartridges, in all instances where our toner cartridges did not meet our customers high expectations. These customers called us, we then e-mail them a UPS return label for the bad cartridge, then ship them a new cartridge, without any hassles..This is why it is very important to purchase your toner cartridges from a reputable toner company.

Myth #4 Remanufactured Toner Cartridges produce poor quality print.

One of our customers initial fears in purchasing a remanufactured toner cartridge was that the print quality wouldn't be as good. When most customers used their first remanufactured toner cartridge, it will produced exceptionally good quality. Customers think it wouldn't last, but are wrong. In fact, most customers printed more pages from that remanufactured cartridge than I did from their OEM original. After extensive research, we found that many OEM toner cartridges are not completely filled with toner when you purchase them. You will be purchasing a remanufactured cartridge from our company that is completely filled with toner. Hence, you got more pages.

In fairness to the major OEM printer companies, we want to clarify one thing. We have sold OEM toner cartridges for years. Our customers always printed the number of pages that the OEM manufacturer advertised. There was no deception in their advertising. Some simply do not fill their toner cartridges to capacity.

Myth #5 All Remanufactured Toner Cartridges are the same.

The truth is all remanufactured toner cartridges are not created equal. This is why you must purchase your cartridges from a reliable and reputable company. Our company only sell ISO9001 certified remanufactured toner cartridges to insure quality and quantity of print.

If you want to cut your printing budget in half and continue to get high quality print, do yourself a favor. Order your remanufactured toner cartridge from us today.